



Elite[®] air conditioners come appointed with:

Precision-balanced, direct drive fan to keep the noise low and the savings high

Reinforced with a PermaGuard™ cabinet for long-lasting protection against rust and corrosion

SmartHinge™ coil protection allows for easy coil cleaning

Softer lines create an appliance-like appearance

Cabinets built using superior materials and proprietary designs make Lennox® units more durable, safer and easier to install

	High-Efficiency, Variable-Capacity Air Conditioner XC20	Truly Variable, Truly Versatile EL18XCV	High-Efficiency Air Conditioner EL16XC1	Standard-Efficiency Air Conditioner XC13
Energy Efficiency	Up To 20.00 SEER	Up To 18.00 SEER	Up To 17.90 SEER	Up To 15.50 SEER
Stages Of Cooling	Variable-Capacity Inverter Compressor	Variable-Capacity Inverter Compressor	Single-Stage Compressor	Single-Stage Compressor
Sound Rating**	As Low As 65 dB	As Low As 70 dB	As Low As 71 dB	As Low As 74 dB
ENERGY STAR® Certified ⁶	Most Efficient 2021	✓	✓	
Quantum™ Coil		✓	✓	
Removes Humidity From The Home	Highest Removal Rate	Highest Removal Rate	High Removal Rate	High Removal Rate
Digital-Ready Unit		✓		
iComfort®-Enabled Option	✓	✓		
10-Year Limited Warranty On Compressor	✓	✓	✓	✓
5-Year Limited Warranty On Covered Components ⁸	✓	✓	✓	✓

Contact your local utility company to determine if there are available rebates.

*Available in the North Region only.

**Equivalent to the sound of an average vacuum cleaner at 70 dB

For a full list of product details and warranty information, visit Lennox.com/terms-and-conditions.

www.lennox.com 1-800-9-LENNOX

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Seasonal Energy Efficiency Ratio (SEER)

This rating determines an air conditioner's efficiency. The higher the SEER rating, the more energy-efficient it is.

Quantum™ Coil

Our exclusive coil is made from a proprietary aluminum alloy for improved resistance to corrosion, resulting in improved performance and energy savings.

Digital-Ready Unit

A unit that maximizes its efficiency with digital communication features when paired with the iComfort S30 and other iComfort®-enabled components. On its own, it's remarkably efficient, compact and quiet—and ready to step up to a fully digital system at any time.

10-Year Limited Warranty on Compressor

All Elite models come with a 10-Year Limited Warranty on compressors.

ENERGY STAR® Certified

HVAC equipment with the ENERGY STAR label meets or exceeds federal guidelines for energy-efficient performance.

iComfort®-Enabled Option

An iComfort-enabled product is designed to work with an iComfort smart thermostat as part of an advanced home comfort system. This is a truly digital product that offers unprecedented control, giving you the ability to more precisely maintain temperature, humidity, and air quality compared to older analog systems.

5-Year Limited Warranty on Covered Components

Covered components may be eligible to receive a 10-year warranty. Online equipment registration at lennoxregistration.com is required within 60 days of installation (except in California and Quebec) or Lennox' base warranty will apply. Applies to residential applications only. See actual warranty certificate for details.

How does single-stage, two-stage & variable-capacity work?



72°

Single-Stage

Unit is either on or off, creating wide temperature swings.



72°

Two-Stage

Unit runs at either low or high speed, using the lower speed 80% of the time.



72°

Variable-Capacity

Unit runs at low most of the time, using only the amount of energy necessary to meet comfort need.